



12/13/11

Attention: Pencell Plastics Customers

Pencell Plastics of Rocky Mount, NC is pleased to announce that CSI Utility Sales of Grand Ledge, MI will be representing Pencell in the Michigan electrical utility market. CSI comes to Pencell with 23 years of experience in the local market with a reputation for integrity and outstanding service to the utilities, municipalities and distributor customers they serve.

Pencell Plastics is a manufacturer of superior above ground and underground utility enclosures with a 35 year reputation for quality and innovation. Pencell Plastics relocated in 2007 from NJ to an expansive new facility in Rocky Mount, NC that will allow us to continue to grow and expand.

Pencell is extremely pleased with our new representation in Michigan and hope that you will join us in welcoming CSI to the Pencell family of quality representation. If there is anything that we can do for you please contact CSI at their office 517-627-4971.

Regards,

David Snow
Northeast Regional Sales Manager
Pencell Plastics